Turkish
Pharmaceutical
Exporters

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The Turkish Pharmaceutical Industry

The Turkish pharmaceutical industry has a long-standing culture of production as well as a strong infrastructure.

The industry complies with today's international standards in terms of its production technologies, capacity and qualified human resources. With its 81 production facilities, approximately 500 companies and more than 35,000 employees, our industry produces over 11,000 products.

The industry exports to more than 160 countries largely to the European Union (EU), MENA and CIS countries.

Good Manufacturing Practices (GMP) have been in place since 1984 in Turkey and pharmaceutical companies are continuously being audited according to the stringent Ministry of Health (MoH) criteria.

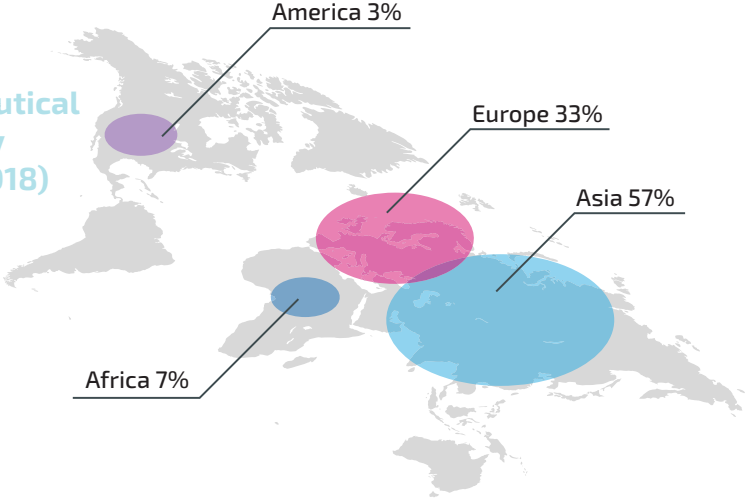
Turkish Pharmaceutical Exporters Platform

Turkish Pharmaceutical Exporters Platform was established to promote the industry's high standards and increase its competitiveness to make it a leading exporter in the global market. IEIS facilitates the functioning of and provides services to the Platform.

Platform's main activities are as follows:

- *Developing policies and strategies to increase exports of the Turkish pharmaceutical industry*
- *Organizing and participating in events and trade missions in target markets to promote the Turkish pharmaceutical industry*
- *Networking between the Platform members and foreign drug authorities to facilitate certification of production plants and to overcome regulatory issues*
- *Conducting research to determine strategies for target markets*
- *Sustaining a continuous dialogue with Turkish authorities to maintain their strategic support to the Platform's activities*

Pharmaceutical Exports by Region (2018)



First 10 Export Markets

1. South Korea
2. Iraq
3. Switzerland
4. Slovenia
5. Azerbaijan
6. Turkish Republic of Northern Cyprus
7. Iran
8. Libya
9. Germany
10. Hong Kong

ABDIIBRAHIM	Abdi İbrahim Pharmaceuticals
ADEKA	Adeka Pharmaceuticals
aris ali raif pharmaceutical	Ali Raif Pharmaceuticals
bilim PHARMACEUTICALS	Bilim Pharmaceuticals
BI Biofarma	Biofarma Pharmaceuticals
centurion	Centurion Pharma
Dem İlaç	Dem Pharmaceuticals
drogsan	Drogsan Pharmaceuticals
Eczacıbaşı	Eczacıbaşı Pharmaceuticals Marketing
Eczacıbaşı | monrol	Eczacıbaşı Monrol Nuclear Products
Exeltis Rethinking healthcare	Exeltis
farmatek	Farma-Tek Pharmaceuticals

İdol Pharmaceutical Filling Industry and Trade Inc.	
İlko Pharmaceuticals	
Kurtsan Pharmaceuticals	
Nobel Pharmaceuticals	
Pharmactive Pharmaceuticals	
Polifarma Pharmaceuticals	
Recordati Pharmaceuticals	
Sanofi Turkey	
Sanovel Pharmaceuticals	
Vem Pharmaceuticals	
World Medicine Pharmaceuticals	

ABDIIBRAHIM

Abdi İbrahim Pharmaceuticals

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Brief Description of the Company

Abdi İbrahim, Turkish pharmaceutical industry leader, was founded in 1912 in Küçükmustafapaşa, Istanbul at a small pharmacy, by Pharmacist Abdi İbrahim Bey who had started the "healing" journey. Abdi İbrahim has the largest product portfolio in the sector, exceeding 200 brands and more than 450 products by developing its own products as well as working with 30 licensors. With a powerful vision, dynamic structure and contemporary outlook, Abdi İbrahim has been the leader of Turkey's Pharmaceutical Industry since 2002. Today, Abdi İbrahim, which operates in 12 countries outside Turkey, exports to more than 60 countries ranging from Canada to European Union member states, from North Africa to Asia and creates the highest employment with 4.500 qualified employees in the Turkish pharmaceutical industry. The company also comes to the fore with its marketing and sales team, which is the largest in the industry. Abdi İbrahim, having the first accredited R&D center in the industry is a role model with its technological equipment and architecture as well as R&D processes in healing the future. Abdi Ibrahim has an R&D Center, Manufacturing Facility For Chemical Products, Turkey's largest Biotechnological Manufacturing Facility AbdiBio, Hormone Production Facility and Sterile Ophthalmology & Sterile Inhalation production Facility which will be operational in 2019 and Sterile Injectable & Oncology Production Facility which will be operational in 2021 in Istanbul Esenyurt Production Complex. Abdi İbrahim has also R&D Centers and production facilities in Kazakhstan and Algeria.

Production Area: *131.000 m²*

Annual Production Capacity: *450 million units*

GMP Certificates: *Turkey, Canada, Brazil (Anvisa), Russia, GCC, Ukraine, Jordan FDA, Portugal (Infarmed EU), South Africa (MCC), Peru, Saudi Arabia, The United Arab Emirates, Iraq, Tunisia*

Other Certificates: *ISO 14001, ISO 9001, OHSAS 18001, Occupational Health and Safety Management*

Number of Employees: *4.500*

ADEKA

Adeka Pharmaceuticals

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Brief Description of the Company

Since 1956, Adeka is in the market with the aim of meeting the expectations of its stakeholders and create value for them. Adeka is an importing, distributing, manufacturing and marketing company of originator and generic products. The company markets and manufactures its own products and cooperates with trustworthy partners through exclusive license agreements.

Adeka manufactures various pharmaceutical forms particularly solids, semi-liquids, liquids and injectables.

Production Area: *3,600 sqm*

Annual Production Capacity: *Solid Products: 24 million packs, Semi-liquid Products: 7,5 million packs, Liquid Products: 8 million packs, Injectable Products: 2,4 million packs, Antiseptic Solution Products: 5 million packs*

GMP Certificates: *Turkey*

Other Certificates: *ISO 9001:2008 from TUV Rheinland*

Number of Employees: *600*

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ali raif pharmaceutical

Ali Raif Pharmaceuticals

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Brief Description of the Company

Founded in 1928, the company was reorganized in order to trade in pharmaceuticals industry in 1963. Since 1983, the company is operating under the name of Ali Raif İlaç Sanayi A.S.

Ali Raif was marketing pharmaceuticals as a licensee of multinational companies in the early years of its foundation. Then the company became one of the leading companies of the Turkish pharmaceutical industry starting to import finished pharmaceuticals and to produce and market generic pharmaceuticals.

Ali Raif has nearly 200 pharmaceuticals with their forms in therapeutic fields such as cardiovascular, diabetics, gastrointestinal, analgesic, anti-inflammatory, anti-flu, antihistaminic and central nervous system.

With its headquarters and production facilities located in Istanbul, the company has 10 regional offices in Turkey.

Production Area: 10,000 sqm

Annual Production Capacity: Solid Products: 142 million packs, Liquid Products: 10 million packs

GMP Certificates: Turkey

Other Certificates: OHSAS 18001, ISO 14001

Number of Employees: 528

Bilim Pharmaceuticals

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Brief Description of the Company

Founded in 1953, Bilim Pharmaceuticals is a 100% Turkish capital owned company. Bilim Pharmaceuticals manufactures and markets pharmaceutical products, ranking within top 3 companies among 400 corporations including multinationals in the Turkish pharmaceutical market. Employing over 2.000 people, Bilim Pharmaceuticals consistently grows at a higher rate than the Turkish market and expands its presence in the External Markets. Bilim Pharmaceuticals carries out its production activities at two separate plants. Approved by the German Ministry of Health, Bilim Çerkezköy Beta-Lactam Plant has an indoor area of 9.250 m². Approved by the British Ministry of Health (MHRA), Bilim Gebze is the largest drug manufacturing plant in Turkey and among the largest facilities in Europe. Bilim Pharmaceuticals owns one of the largest R&D centers in the Turkish pharmaceutical industry with a 4,500 m² laboratory area, where it develops new products, significantly contributing to the Turkish economy. Holding over 1.200 marketing authorizations and safely used in over 60 countries, Bilim Pharmaceuticals has representative offices in Moldova and Albania. In a sensitive sector which is directly related to human health, Bilim Pharmaceuticals prioritizes quality and adopts respect towards future generations as a corporate value.

Production Area:

Cerkezkoy Plant: 9.250 m² indoor area
Gebze Plant: 51.500 m² indoor area

Annual Production Capacity:

Cerkezkoy Plant: 44 million packs
Gebze Plant: 250 million packs

GMP Certificates: *Turkey(PIC/S), UK, Germany, Croatia, GCC*

Other Certificates: *ISO 14001, OHSAS 18001, ISO 27001*
EFQM Excellence Award

Number of Employees: *1,588*

Biofarma Pharmaceuticals

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Brief Description of the Company

Biofarma, founded in 1945, is one of the oldest pharmaceutical companies in Turkey. Taken under the leadership of Mustafa Oncel in 1973 whom which led Biofarma to become a successful limited company, has always strived to improve its services and facilities to accommodate its wide portfolio of human drugs.

In 1990, Biofarma was relocated from Mercan-Istanbul to Sancaktepe-Istanbul where it opened the doors to its new state-of-the-art 15.000 m² facilities. Later in 1998, Biofarma became a joint-stock company and it's now currently owned by SBK Holding.

Production Area: 15.000 m²

Annual Production Capacity:

Tablet and film coated tablets	: 1.21 billion tablets
Hard gelatin capsules	: 247.5 million capsules
Soft gelatin capsules	: 61.8 million capsules
Ointment/creams	: 158 tons
Syrup/suspension/solution	: 9 million bottles
Hormone	: 111 million tablets
Powder granules	: 68 tons

GMP Certificates: Turkey, UK

Number of Employees: 582

Centurion Pharma

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Brief Description of the Company

Centurion Pharma, started its journey in 1979 and in cooperation with Turkey's and the world's leading institutions, believing that every patient deserves modern treatment and high quality of life. Centurion Pharma offers biotechnological, biological, vaccine and specific hospital products that are placed among today's modern treatment alternatives. Being a specialty oriented company, Centurion Pharma is mainly active in niche specialist therapeutic areas by using experience, know-how and close relations with the authorities and KOLs.

Centurion Pharmaceutical Manufacturing and R&D facility, with an area of 26.000 m², is located in Ankara province and provides the development of biological, biotechnological and specific hospital products, as well as production in high quality standards including critical tools like SAP. Additionally, in the field of biotechnology, bio-similar and vaccine products, we are collaborating with leading companies from all over the world and developing common projects in innovative/niche therapeutic areas, while using the ability of local production process.

The product portfolio includes bio-similar products (TNF alpha blockers, EPO, Interferon's, etc.), specific sterile hospital injectables (Antifungal, Hospital antibiotics, generic orphan drugs, anesthetics, plasma products (Human Albumin, IVIG, etc.) and orphan drugs.

To enable us to deliver on our strategy, Centurion has a multinational, highly expert and dedicated Business Development team, who actively seek out in-licensing and out-licensing opportunities.

Adopting humanity, nature and respect as its core values, Centurion Pharmaceuticals will continue to focus on higher goals in the forthcoming years, with the responsibility of a flexible, creative, competitive and business-focused company philosophy and being one of the leading companies in pharmaceutical field.

Production Area: 26.000 sqm 12.500 closed area

Annual Production Capacity: Vials: 15 million units,
Pre-filled syringes : 5 million units, Cartridges : 3 million units

GMP Certificates: Turkey

Number of Employees: 120

Dem İlaç

Dem Pharmaceuticals

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Brief Description of the Company

Dem Pharmaceuticals is a young, dynamic and fast growing pharmaceutical company. The Company was established in Istanbul-Turkey in 1993. It is specialized in the manufacturing of generic drugs and sales of original and generic drugs in domestic and international pharmaceutical markets. Therapeutic areas are Anti-infectives, Supportive Cancer Therapy, Immunological Treatments, Hemophilia A, Anticoagulant Treatments, Alcohol and Substance Addiction Treatment, Myeloproliferative Disease Treatment, Hormone Regulators, Anesthetic Agents, Proton Pump Inhibitors, Anti-Anemic, Calcium Salts, Phosphorus Binders, Central Nervous System, Nephrology, Physiotherapy and Respiratory Tract.

Business Development Activities: *Export of pharmaceutical products, Licensing of export products, Import of pharmaceutical products, New product development, Co-development, Co-marketing.*

Production Site: *Dem Pharmaceuticals is using all high-tech infrastructure of Turkey's pharmaceutical industry and works with reliable EU-GMP certificated contract manufacturers for its registered and licensed products for many years.*

GMP Certificates: *Danish Medicines Agency (EU-GMP), Turkish Medicines and Medical Devices Agency (Member of PIC/S)*

Quality Certificates: *Environmental permit from Turkey since 2014, OHSAS 18001 certification from BVQI since 2012, ISO 14001 certification from BVQI since 2012, ISO 10002 certification from BVQI since 2010, ISO 9001 certification from BVQI since 2003*

Number of Employees: *270*

Drogsan Pharmaceuticals

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Brief Description of the Company

Drogsan Pharmaceuticals was established in 1975 in Ankara as member of a family group which has been active in the pharmaceutical industry for 55 years. Drogsan is one of the leading pharmaceutical companies in Turkey. With its own in-house R&D, production, warehousing, distribution, sales/marketing and export facilities, Drogsan serves the world pharmaceutical industry with the goal of a healthier future. With its vision of being a research-based international pharmaceutical company the mission of Drogsan is to provide healthcare professionals with innovative quality solutions prioritizing human health.

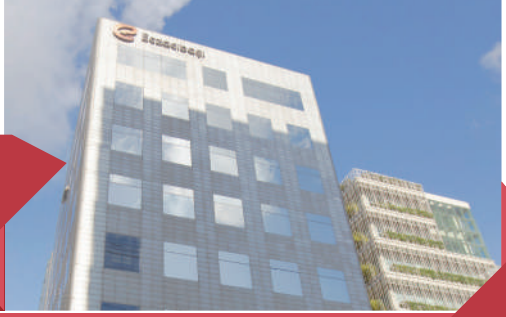
Annual Production Capacity:
Tablet and Capsule Products: 10 million packs
Sachet Products: 6 million packs
Liquid Products: 12 million packs
Spray Products: 7,2 million packs
Cosmetics Products: 1 million packs

GMP Certificates: Turkey, GCC, Jordan, Iraq, Malaysia, Ivory Coast, Uganda

Other Certificates: ISO 9001:2015

Number of Employees: 400

Eczacıbaşı



Eczacıbaşı Pharmaceuticals Marketing

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Brief Description of the Company

Eczacıbaşı Pharmaceuticals Marketing carries out marketing, promotion, sales and distribution of imported and contract manufactured pharmaceuticals for mass and niche markets and health-based personal care products. Its growing portfolio currently comprises products licensed by Almirall, Arnet, Aspen, Astellas, Baxter International, Biogaia, Chugai, Edmond Pharma, Galderma, Italchimici, Juvise Pharmaceuticals Pharming, Procter&Gamble, Orchid Pharma, Sandoz, Sanofi-Aventis, Sigma-Tau and Tillotts Pharma, as well as its own brand of nutritional supplements.

Production Area: *Using 3rd party manufacturing facilities*

GMP Certificates: *Using GMP certified 3rd party manufacturing*

Number of Employees: *350*

Eczacıbaşı Monrol Nuclear Products Co.

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Brief Description of the Company

Eczacıbaşı-Monrol Nuclear Products is a joint venture between Eczacıbaşı Pharmaceuticals Manufacturing and Bozlu Holding that was established in 2008, leads the development of Turkey's Nuclear Medicine market through the production of high-quality radiopharmaceuticals for diagnosis and treatment. Nuclear Medicine, which is chemical molecules marked with radioactive elements and biological materials is a medical discipline dealing with the diagnosis and treatment of human diseases.

We produce radiopharmaceuticals used for diagnosis and treatment in our 9 world-class production facilities with totally 12 cyclotrons and 2 SPECT production lines, 1 SPECT EU Release Site employing modern and environment-friendly technologies. We also have been operating cyclotrons in Kuwait, Iraq and Pakistan.

Production Area: 9 production plants in total with each them around 1,000 sqm in Romania, Bulgaria, Egypt, United Arab Emirates and Turkey (5).

GMP Certificates: All our facilities are granted GMP certificates.
Gebze-Turkey, Romania, Bulgaria facilities also have EU GMP certificate.

Other Certificates: ISO 9001, ISO 14001, ISO 27001, OHSAS 18001

Number of Employees: 256

Exeltis
Rethinking healthcare

Exeltis

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Brief Description of the Company

Exeltis is the result of the sustained growth of the CHEMO pharmaceutical business, an integrated health sciences group (Now called Insud Pharma). It combines the Group's know-how and experience with the innovative spirit of Exeltis, becoming a global organization with the capacity to discover, develop, produce and market medicinal products and medical devices that can help to improve the quality of life of millions of people worldwide.

Our endeavor to find new therapeutic alternatives had led us to join forces with other leading pharmaceutical companies that share our enthusiasm and to establish alliances in order to progress together in healthcare.

Production Area: 10.000 m² closed area

Annual Production Capacity: 35 million units

GMP Certificates: EU-GMP (Spain), Turkey, Russia, Ukraine, Brazil, Mexico, Colombia, Ivory Coast

Number of Employees: Turkey: 300, Global: 4000

farmatek

Farma-Tek Pharmaceuticals

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Brief Description of the Company

Farma-Tek Pharmaceuticals is a privately owned pharmaceutical company, founded in 1991. Farma-Tek is an experienced pharmaceutical company in importing, warehousing, manufacturing, developing, registering and marketing specialty products in a wide range of therapeutic areas including dermatology, central nervous system, cardiovascular system, nephrology, anti-infectives, rare disease products, hematology and urology.

The company's headquarters are in Istanbul-Turkey with a professional sales force in the territory of the Turkish Republic. Starting from 2017 Farma-Tek is conducting pharmaceutical production and R&D activities in the company's own manufacturing site located in Kırklareli. The company's production capacity includes solid, semi-solid and topical liquid forms. With the power of the manufacturing site, Farma-Tek established export it's own finished dosage forms to external markets in 2017.

The company is being transformed into a state of the art manufacturing and research company to integrate our know-how & experience and enhance our insight to help patients' health. For this reason it offers its partners finished product supply, technology transfer, R&D services and contract manufacturing and export possibilities.

Production Area: 12,500 sqm
GMP Certificates: Turkey
Other Certificates: ISO 9001
Number of Employees: 215

IDOL PHARMACEUTICAL FILLING INDUSTRY, INC

İdol Pharmaceutical Filling Industry and Trade Inc.

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Brief Description of the Company

Established in 1979, Idol Pharma contract manufactures sterile human and veterinary medicines. IDOL is a pharmaceutical company, which has been producing contracted pharmaceutical products in accordance with the GMP regulations in injectable form since its establishment. IDOL is a long established company, which attaches the utmost importance to its business, relations with its stakeholders and employees, and which has adopted the establishment and maintenance of long term business relations with its employees, customers and solution partners as its core management concept. IDOL is a growing company, which is preferred initially in its industry for its solution–oriented business approach and also for its fiduciary service in the production of injectable items. IDOL currently holds the largest share in the market for injectable pharmaceuticals for Human and Animal health with its ever growing client base. IDOL helps the customers to compete in international markets by exporting their products to numerous countries thanks to its production quality and the cost advantages it offers. IDOL, which has commenced its operations with the production of ampoule–formed pharmaceuticals, has, in time, diversified its product range as it has addressed its customers' demand for the production of pharmaceuticals in different forms in the right place and at the right time.

Production forms are ampoule filling from 1cc to 25cc, vial filling from 5cc to 250cc, powder filling, drop filling 2cc to10cc, lyophilized ampoule production, lyophilised vial production.

Idol does not produce penicillin, live vaccine, live bacteria preparats and other biological products that require production in separate areas.

Production Area: 15,000 sqm

Annual Production Capacity: 400 million units

GMP Certificates: Turkey, Bulgaria, Ukraine, Indonesia

Number of Employees: 250

İLKO Pharmaceuticals

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Brief Description of the Company: *The current representative of more than 50 years experience in the Turkish pharmaceutical industry, İLKO Pharmaceuticals continues its efforts to increase the standards of living in Turkey and in the world with vanguard and innovative approaches based on its past experiences. The roots of İLKO İlaç San ve Tic. A.Ş. is based on the drugstore pharmacology of the late Mr. Mustafa Öncel - one of the second generation pharmacists of Turkey - that started with magistral drug production in the 1960s and his investments in the pharmaceuticals industry. Based on the principle that the most important two factors for effectiveness in the pharmaceutical industry are R&D and production means, İLKO Pharmaceuticals established 'İLKO Research and Development Center' in 2009 in Hacettepe University Techno City, and the company also opened 'İLKO Pharmaceutical Production Plants' in 2012 in Konya 3rd Organized Industry Zone to start its operations in the pharmaceutical industry. İLKO Pharmaceuticals Production Plants is the biggest pharmaceutical industry investment realized in Anatolia so far. In 2014, İLKO Pharmaceutical Production Plants received confirmation of conformity to the European GMP (Good Manufacturing Practices) from the MHRA (Medicines and Healthcare Products Regulatory Agency of the UK). With this MHRA approval, İLKO Pharmaceuticals continues to get licenses in and export products to 25 countries located in different regions. İLKO Pharmaceuticals broke ground in Turkey in December 2013 and took a step to make Turkey a player of the biotechnology market, shown as the future of the global pharmaceutical industry, by founding ILKOGEN with the partnership of South Korean biotechnology company Genexine. ILKOGEN is the first biotechnological pharmaceutical research & development, production and international marketing investment of Turkey. Furthermore, within the framework of the new attempts of İLKO Pharmaceuticals in the field of biotechnology, İLKO ARGEM Biotechnology Center was established in Istanbul Teknopark towards the end of 2014.*

Production Area: *25,000 sqm closed area on 250,000 sqm land*

Annual Production Capacity: *The capacity of the plant has been planned for 120 million units per year on one shift, Current capacity is 25 million packs on one shift*

GMP Certificates: *Turkey, EU (Malta), Iraq (KMCA+Kimedia), Uganda, Tanzania, Kenya, Ethiopia*

Other Certificates: *ISO 14001, OHSAS 18001, Medical Devices Quality Management System ISO 13485*

Number of Employees: *600*

Kurtsan Pharmaceuticals

Kurtsan Pharmaceuticals

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Brief Description of the Company

Kurtsan Pharmaceuticals has been active in the fields of herbal throat pastilles, dermatological and respiratory tract pharmaceuticals, medical plasters and natural body care cosmetics since 1955. The group reaches all around Turkey and exports to more than twenty different countries. The company also gives R&D services for developing new formulas and private label production.

Production Area: 5,800 sqm

GMP Certificates: Turkey

Other Certificates: ISO 22000, ISO 13485, ISO 9001, CE

Number of Employees: 326

Nobel Pharmaceuticals

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Brief Description of the Company:

With its know-how resulting from its history of more than half a century, Nobel Pharmaceuticals aims to develop and produce reachable high-quality generics to serve its vision 'Health is Worth It'. Nobel Pharmaceuticals has managed to be one of the fastest growing company among the Turkish pharmaceutical industry by focusing on new product launches, especially in oncology, CNS and rare diseases, and successfully managing its sales force. In fact, Nobel's practices in sales force management have been acknowledged by Harvard Business School with a case study in 2019.

Nobel Pharmaceuticals has excess experiencein the global pharmaceutical sector by making available its products in more than 60 countries. Nobel has been awarded as the Turkish export leader twice in the last 10 years among the Turkish pharmaceutical industry.

Nobel Pharmaceuticals has 5 manufacturing facilities located in Turkey, Kazakhstan and Uzbekistan. Having EU-GMP certification, Ulkar Kimya, located in Cerkezkoy, Turkey, has vast experience in micropellet and active ingredient manufacturing. FDF manufacturing facility located in Duzce, Turkey has been granted GMP certificates from Germany, Bulgaria, Saudi Arabia, Russia, Ukraine and Kenya. Built to serve the needs of the surrounding countries, Nobel's Kazakhstan facility is the first GMP approved facility in the country.

Production Area: 63,000 sqm closed area
Annual Production Capacity:
Solid Products: 102 million packs
Semi-solid Products: 3 million packs
Liquid Products: 16 million packs
Injectable Products: 15 million packs

GMP Certificates: Turkey, Germany, Ukraine, Bulgaria, Russia, Kenya, Saudi Arabia

Other Certificates: ISO 9001:2008, ISO 14001:2004 by the TÜV CERT

Number of Employees: 3000

Pharmactive

Pharmactive

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Brief Description of the Company

Pharmactive is Turkey's brand new pharmaceutical company with the largest manufacturing facility in the country. The company was founded by the former co-owners of Hedef Alliance and aims to position itself within top 5 generic firms in Turkey thanks to its wide range of products in more than 10 different therapeutic areas. Pharmactive aims to create 25% of its sales from international business. We are open to discuss providing contract manufacturing services, co or full product development services, co-marketing and any other type of licensing agreements.

Production Area: *45,000 sqm in operation (80,000 sqm upon completion of phase 2)*

Annual Production Capacity: *Total capacity of 330 million packs*
(Solid line: Tablet and Film-Enteric-Sugar Coated Tablets, Effervescent Tablets, Hard Gelatin Capsule. Semi Solid Line: Ointment, Cream, Gel. Liquid Line: Syrup, Suspension, Mouth and Nasal Spray, Oral Solutions, Eye drops and Eardrops)

GMP Certificates: *Turkey (PIC/S), Germany (EU), Kenya, Zanzibar, Iraq*

Other Certificates: *ISO 14001:2015, OHSAS 18001:2007*

Number of Employees: *800*

Polifarma Pharmaceuticals

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www.polifarma.com.tr

Brief Description of the Company

Founded in 1986 in Istanbul, Polifarma Pharmaceuticals is active in IV fluids (serum) production over 30 years. By March 2011, Polifarma carried out its manufacturing activities to Ergene facility. Since 2011 Polifarma invested more than $ 100 million to expand its production lines, technology and capacity. Polifarma's state of art production facility uses advanced technological equipment and operates in compliance with the norms of current Good Manufacturing Practices (cGMP). Polifarma offers extensive form and volume alternatives in the production of large volume parenterals. While focusing product range by several packaging alternatives in LVP, Polifarma widens the product range with vials, lyophilized powders and prefilled syringes in SVP. By April 2016 Polifarma started manufacturing at its own aseptic line. Currently Polifarma is manufacturing more than 50 products in SVP lines at different therapeutic areas. By the beginning of 2019, Polifarma became the 1st local company started manufacturing parenteral nutrition solutions at 3 chamber bags (Lipid+Aminoacid+Glucose) The company aims to become a global leader in the field of injectibles and is continuously enlarging networks at international markets.

Production Area: *70.000 sqm land & 30,000 sqm closed area with aseptic and parenteral lines.*

Annual Production Capacity:

IV Fluids : 120 Million units
Vials : 40 Million units
Ampoules: 30 Million units
Lyophilised Vials : 6 Million units
Prefilled Syringes (PFS) : 10 Million units
3 chamber bags : 3 Million units

GMP Certificates: *Turkey*

Other Certificates: *ISO 9001, ISO 13485, ISO 14001, OHSAS 18001*

Number of Employees: *900*

Recordati Pharmaceuticals

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Brief Description of the Company

Recordati Pharmaceuticals is a subsidiary of Recordati S.p.A. Recordati, established in 1926, is a European pharmaceutical group, listed on the Italian Stock Exchange, with a total staff of 4,000 dedicated to research, development, manufacturing and marketing of pharmaceuticals. It has headquarters in Milan (Italy), operations in main European countries and a growing presence in the new markets of Central and Eastern Europe. Recordati is committed to research and development of new drug entities especially within the cardiovascular, urogenital therapeutic areas and of treatments for rare diseases.

Recordati promotes a wide range of pharmaceuticals in various therapeutic areas.

Production Area: *18.451 sqm*

Annual Production Capacity: *Solid Products: 40 million packs, Semi-solid Products: 15 million packs, Liquid Products: 15 million packs, Effervescent Granule Products: 2 million packs*

GMP Certificates: *Turkey, Azerbaijan, Denmark (EU GMP)*

Number of Employees: *683*

SANOFI

Sanofi Turkey

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Brief Description of the Company

Zentiva is one of the first pharmaceuticals production facilities in Turkey. The company was established in 1952 in Istanbul and moved to its modern state-of-the-art facilities at Luleburgaz (150 km to Istanbul) in 1992. The total capacity of 425 million packs per year almost in all pharmaceutical forms makes Zentiva one of the largest producers of pharmaceuticals by volume, not only in Turkey but also in Europe.

Zentiva is a Sanofi company who is a global healthcare leader, discovers, develops and distributes therapeutic solutions focused on patients' needs.

Production Area: 67,000 sqm closed area on 338,000 sqm land

Annual Production Capacity: Solid Products: 215 million packs, Semi-solid Products: 35 million packs, Liquid Products: 75 million packs, Injectable Products: 30 million packs, Non-Sterile Cephalosporin Products: 20 million packs, Sterile Cephalosporin Products: 50 million units, Penicillins Products: 25 million packs,

GMP Certificates: Turkey, EU (UK, Germany, Czech, Slovakia, Denmark, Sweden, Romania), GCC, Australia, Brazil, Japan, Taiwan, Russia, Ukraine, Belarus, South Africa

Other Certificates: ISO 9001, ISO 14000, ISO 27001, OHSAS 18001

Number of Employees: 900

Sanovel

Sanovel Pharmaceuticals

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Brief Description of the Company

Sanovel, a 100% Turkish capitalized company, operates in the pharmaceutical industry for over 30 years, and has created a distinguished name for having a dynamic and innovative structure.

Sanovel has 2500 employees with having one of the largest sales&marketing team in Turkey. As of 2016, the company has growth 3 times higher than the total market also by adding a considerable number of first to market generics to its portfolio for 2017.

Closely following the developments in the world, Sanovel is the leading company in Turkey on investing and developing value-added branded generics, high technology products and also device included respiratory products. As a result of these investments, Sanovel accomplished to be the first Turkish firm to ever have an approved patent from the American Patent Office. Sanovel has earned the right to preserve the American patents of the four medical formulations until 2033.

Sanovel has an EU GMP approved facility with a 60.000 sqm and capable of manufacturing all pharmaceutical dosage forms. Sanovel has 148 branded generics in its portfolio and exists in both local and international markets with this large portfolio. Export operations have started in 2005 and are ongoing with significant growth each year. Spain, Russia, Ukraine, CIS, Balkan States, LATAM, South Asia, South Africa, MENA and Europe are some of the regions that Sanovel has either strong partnerships or its own sales&marketing teams.

Sanovel Pharmaceutical's manufacturing site located in Silivri/Çatalköy has received approval from the USA Food and Drug Administration – FDA in September 2018. Sanovel Pharmaceutical has become the first and only Turkish pharmaceutical company to receive FDA approval without any major or critical finding. Having successfully passed the FDA Audit, Sanovel Pharmaceutical is continuing its efforts towards exporting its products to the US market at full force. As a result, the company is about to receive approval for the authorization application it made last year.

Production Area: *60,000 sqm*

Annual Production Capacity: *300 million boxes*

GMP Certificates: *Turkey, Germany, Spain, Ukraine, GCC, Russia*

Other Certificates: *ISO 14001, OHSAS 18001, Occupational Health and Safety Management*

Number of Employees: *Nearly 2500*

Vem Pharmaceuticals

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Brief Description of the Company

Established in Ankara in 2000, VEM Pharmaceuticals is one of the foremost Turkish pharmaceutical company manufacturing pharmaceutical finished products in various forms including Vials, Ampoules, Pre-Filled Syringes, Lyophilized Vials, Dry Powders, BFS Nebules, Solutions, Infusions, Ophthalmic Solutions, Ophthalmic Emulsions, Eye Drops, Tablets, Syrups, Gels, Pomades by addressing a wide range of therapeutic areas such as;

- *Respiratory*
- *Nephrology*
- *Ophthalmology*
- *Anesthesia*
- *Cardiology*
- *Infectious Diseases*
- *Hematology*
- *Allergy-Immunology*
- *Dermatology*
- *Gastroenterology*

VEM manufacturing site, located in Çerkezköy Organized Industrial Zone within total of 21.000 m² field which has a 20.000 m² modern indoor area with ongoing diversifications, uses state of the art technology and the latest developments in pharmaceutical manufacturing. VEM production facilities are doing all production and packaging processes with high speed and latest technological machines in line with cGMP rules and have an effective quality assurance system to provide control and production by application of cGMP rules from starting materials to finished product.

Production Area: *Located in Çerkezköy with 9 production lines:*
1. Ampoule line, 2. Vial line, 3. BFS (Blow Fill Seal) line, 4.Tablet line, 5. Syrup line 6. Pomade line, 7. Powder line, 8. Lyophilized line, 9. PFS (Prefilled syringe) line

Annual Production Capacity: *75 million boxes*

GMP Certificates: *Turkey*

Other Certificates: *ISO 13485, ISO 9001*

Number of Employees: *900*

WORLD MEDICINE
Pharmaceutical Company

World Medicine Pharmaceuticals

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Brief Description of the Company

World Medicine Ilaç Sanayi ve Ticaret A.S. Turkey activities started in the year of 2011 being affiliated to the World Medicine Worldwide Corporate Group. World Medicine has the aim to be a company presenting the effective medicines which are in the high-quality standard and increasing the quality of life in the field of health in which we have activities. Being a reliable partner, supplier and employer, it gives the greatest priority to professionalism in all the spheres of its activity. For this, World Medicine develops and manufactures medicines of various therapeutic categories. It is proud to mention that up-to-date R&D laboratory pf the company is one of the best laboratories in Eastern Europe. The factory owned by the company produces various products of different pharmaceutical forms: film-coated and enteric-coated tablets, soft and hard gelatin capsules, sachets, dry powders for suspension preparation, oral solutions, nasal sprays, eye and ear drops, inhalation aerosols, micro-dose capsule anti-asthmatic medicines, granules, and syrups. World Medicine product portfolio is included more than 350 products. World Medicine covers all around the world and exporting products more than 55 countries. Its administrative office, R&D laboratory and production facility covering a total area of more than 12,000 m² are located in Istanbul. All production processes are in strict conformity with the US and European standards and are certified by the related institutions. Its logistics center has been built on an area of 8,600 m² according to the world standards it has the capacity of 20,000 palettes.

Production Area: *8,600 sqm*

Annual Production Capacity: *Film-coated and enteric-coated tablets: 1.2 billion tablets, Soft gelatin capsules: 1.2 billion capsules, Hard gelatin capsules: 450 million capsules, Micro dose capsule antiasthma drugs: 240 million capsules, Dry powder for suspension / Granules: 12 million bottles, Eye & Ear drops / Nasal spray: 24 million bottles, Inhalation aerosol: 6 million containers, Sachet: 54 million sachets*

GMP Certificates: *Turkey, EU, Russia, Ukraine, Saudi Arabia, Ivory Coast, Ethiopia, Philippines, Thailand, Sudan, Belarus, Kyrgyzstan, Cambodia*

Other Certificates: *ISO 9001:2008, ISO 14001:2004*

Number of Employees: *550*

Pharmaceutical Manufacturers Association of Turkey (IEIS)
www.trpharmaexporters.org.tr | www.ieis.org.tr

Turkish Pharmaceutical Exporters

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